

Roll No. :

Total No. of Questions : 7]

[Total No. of Printed Pages : 2

E-205

B.B.A. (Part-I) Examination, 2023 ORGANISATIONAL BEHAVIOUR

Paper - BBA-104

Time : 3 Hours]

[Maximum Marks : 70

Section-A

(Marks : 2 × 10 = 20)

Note :- All the *ten* questions are compulsory. Each question is to be attempted in around **50** words. Each question carries **2** marks.

Section-B

(Marks : 10 × 3 = 30)

Note :- Answer any *three* questions out of five. Each question is to be attempted in around **500** words. Each question carries **10** marks.

Section-C

(Marks : 20 × 1 = 20)

Note :- *One* question based on case study is compulsory and carries **20** marks.

Section-A

1. (i) What is the scope of Organisational Behaviour ?
- (ii) What is Learning Organisation and why is it important ?
- (iii) Define the term Value System.
- (iv) Define Power. What are sources of power ?

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- (v) What do you understand by term Diversity ?
- (vi) What is the main purpose of Change Management ?
- (vii) Differentiate between Influence and Authority.
- (viii) Why is Group Communication important ?
- (ix) Define Stereotyping.
- (x) Discuss the role and functions of Leader in an Organisation.

Section–B

- 2. What are the traits and theories of Personality ?
- 3. Write notes on the following :
 - (i) Theories of Motivation
 - (ii) Team Building
- 4. Differentiate between Transactional Leadership and Transformational Leadership.
- 5. Write notes on the following :
 - (i) Group Cohesiveness
 - (ii) Eustress *vs.* Distress
- 6. “Conflict is Inevitable.” Justify the statement.

Section–C

- 7. “Change is highly important to the success of an organisation but many people have the tendency covertly to resist it.” Explain this statement and point out the reasons for resistance to change.